Ilyoskhon Rustamov

OVERSEAS SALES | LOGISTICS | DISPATCH OPERATIONS

Cross-cultural professional with experience in urban delivery dispatch, last-mile delivery operations, team coordination, and education consulting. Brings international education and strong communication skills.



EDUCATION

Hankuk University of Foreign Studies (HUFS)
B.A. in International Studies | March 2019 – February 2024 | GPA: 86/100

Incheon National University – Graduate School of Logistics
Master's program in Logistics Management | Completed the first year; currently on a leave of absence

WORK EXPERIENCE

Delivery Dispatch Management Team Leader — Sengakdaero, South Korea
2021 – September 2026 (with periods of leave of absence)

- Managed urban and last-mile delivery dispatch operations to support efficient daily deliveries.
- Supervised and coordinated a team of 5–10 people, assigned tasks, monitored workflow, and helped resolve operational issues.
- Coordinated dispatch activities to improve delivery efficiency and maintain smooth day-to-day operations.

English Tutor — Korea University Language Institute
April 2023 – April 2024

- Tutored middle school students in English and supported their language learning.

Visa & Study Abroad Consultant — Freelance
2022 – 2024

- Assisted clients with online university and visa applications.
- Prepared application documents and arranged air-ticket purchases.

SKILLS

Business negotiation and sales • Market research • English writing • Public speaking and presentations • Analytical thinking • Teamwork and independent work • Fast learning • Microsoft Word, Excel, and PowerPoint

LANGUAGES

English	Professional proficiency
Uzbek	Native
Korean	Upper-intermediate

INTERESTS

Politics, Economics, and History

Self-Introduction

PERSONAL BACKGROUND

I was naturally exposed to sales from childhood. My parents ran a clothing store in Uzbekistan, importing goods from China and selling them in the store. Whenever I had free time, I visited the store and helped them. Sometimes I handled sales independently when my parents were away. I learned to gather information about products and communicate with customers so I could answer their questions and make sales despite my young age. Later, I learned English and moved to South Korea to pursue my goal of becoming a sales manager in an increasingly globalized world.

BUSINESS EDUCATION AND CULTURAL AWARENESS

At Hankuk University of Foreign Studies, I gained knowledge and experience in business and cultural understanding. I completed research papers, business plans, and presentations, and participated in extracurricular activities such as debate, negotiation, and start-up clubs. Group projects, competitions, and workshops gave me the opportunity to work with people from different nationalities, appreciate cultural differences and individual perspectives, and improve my communication skills.

WORK EXPERIENCE

Delivery Dispatch Management Team Leader — Sengakdaero,. Managed urban and last-mile delivery dispatch operations, coordinated a team of 5–10 people, assigned tasks, monitored workflow, and helped resolve day-to-day operational issues.

English Tutor — Korea University Language Institute (April 2023 – April 2024). Tutored middle school students in English and supported their language learning.

Visa and Study Abroad Consultant. Guided clients through overseas study applications by advising on visa requirements and education programs, preparing application documents, and helping clients navigate the application process.

MOTIVATION AND AMBITIONS

I am passionate about building a career in business by using my language abilities, business skills, computer literacy, and cross-cultural competence. I am confident in my ability to contribute to sales, marketing, and management activities. I hope to challenge myself professionally and help companies enter overseas markets by recognizing opportunities and managing risks in a globalized world. Thank you for your time and consideration.